NOBLE PUTS YOUR PRODUCTS INTO THE HANDS OF MILITARY, FEDERAL, STATE, AND LOCAL BUYERS.

JOIN OUR TEAM AS A SUPPLIER TO THE U.S. GOVERNMENT

225K ORDERS PROCESSED/YEAR

50 GLOBAL LOCATIONS

38K+ ACTIVE DOD CUSTOMERS

$7B CONTRACT CEILING

READY TO GET STARTED?

1.877.999.1911
noble.com/suppliers

SUPPLIER PARTNERSHIPS EQUAL SALES OPPORTUNITIES
Global Supply Chain | Logistics | Mission Support | Technology

TOP 12 REASONS TO JOIN THE NOBLE TEAM AS A SUPPLIER

1. Noble is one of the fastest-growing government supply contractors.
3. Designated by the Defense Logistics Agency as the MRO Prime Vendor in multiple global areas of responsibility.
4. Global operations and a presence on multiple military bases
5. Supplier portal to manage DLA bidding opportunities
6. EDI order processing and fulfillment, and fast EFT payment processing
7. Noble maintains private e-commerce websites integrated with government procurement and purchase approval systems
8. Processing over 225,000 transactions annually
9. Top 100 GSA Vendor
12. Combined contract ceiling of almost $7 billion

FIND GOVERNMENT SALES OPPORTUNITIES WITH NOBLE.
PARTNER WITH NOBLE
THE SUPPLY CHAIN SOLUTION FOR MILITARY AND GOVERNMENT

Noble is a global supply chain management and technology company with headquarters in Boston, Massachusetts. Our focus is on e-commerce, cloud computing, advanced logistics services, and mission support for the U.S. military, federal, state and local government.

Our footprint includes global operation centers, storefronts, distribution and fulfillment centers. As a distributor of more than 11,000 manufacturers, we stock over 1,000,000 items in warehouses throughout the continental United States, Middle East, Africa, Europe, and Asia.

Our mission is to deliver technology-based solutions to the world’s most difficult logistical challenges – no matter how tough the challenge, how long the mission, or how far from home. Noble reduces the cost of readiness for our customers while responding to today’s challenges rapidly.

WHAT WE DO

Noble’s core competency is to supply government customers with products and services they need to complete their mission-critical objectives. We staff our sales department with technical experts who help our customers develop specifications, choose the right products, and identify any additional items they need.

OUR SUPPLIERS ARE PARTNERS IN OUR SUCCESS

When suppliers extend preferred pricing to Noble, they join a team of manufacturers who benefit from Noble’s 35+ years of expertise as a provider of supply and logistics services to government. Suppliers are stakeholders in Noble’s accelerating growth and share in Noble’s success with volume-based incentives, fast payments, and access to thousands of military and government bidding opportunities.

We believe working in a reliable, responsive and accessible way with our business partners results in better ideas, better solutions, and better business opportunities.

OUR PRODUCTS

Noble’s government contract vehicles allow for streamlined acquisition of a wide array of supplies, equipment, and materials to support the purchasing requirements of the United States
Government. Our supply chain is designed to meet any need, from replacement parts to end-to-end sustainment.

PRODUCT CATEGORIES

- Industrial and MRO Supplies
- Tools, Hardware, and Building Supplies
- Foodservice Equipment & Janitorial Supplies
- Material Handling and Storage
- Tactical, Law Enforcement and Marine Supplies
- Office Supplies, Furniture, and IT Products
- Heavy Machinery and Construction Equipment
- Fire and Emergency Services Equipment
- Emergency Preparedness, Response, and Recovery Supplies
- and much more...

2020 CONTRACTS IN PLACE WITH THE U.S. GOVERNMENT

Our agreements with the U.S. General Services Administration (GSA) allow us to provide items through GSA’s purchasing programs:

- GSA MAS Category 332510C: Industrial Products and Services - Hardware and Tools (Formerly known as Schedule 51V Hardware SuperStore Contract). Contract Description: Hardware Store, Home Improvement Center, Industrial or General Supply Store, or Industrial Maintenance, Repair and Operations (MRO) Distributor.
  - GSA MAS Category 332999: Security and Protection - Protective Equipment Contract, formerly known as Schedule 84, is a worldwide Federal Supply Schedule contract for a full and broad array of commodities. This tactical solutions contract offers gear and supplies needed by law enforcement, security, facilities management, and fire and rescue teams. (Cooperative Purchasing is allowed.)
  - GSA Multiple Award Schedule Category 339940OS4 Office Management - Office Supplies Contract contains traditional office supply product categories, in addition to new office technology products. The Office of Management and Budget (OMB) has designated this contract vehicle as a Best In Class (preferred) governmentwide solution.
  - FSSI – JanSan Requisition Channel
  - GSA Europe – Expedited deliveries of products throughout Europe.
  - GSA Advantage! and GSA Global Supply online purchasing programs
MULTIPLE DEPARTMENT OF DEFENSE (DoD) contracts allowing us to provide supplies to the U.S. Armed Forces:

- FedMall online purchasing program
- DLA Maintenance, Repair, Operations Tailored Logistics Support Prime Vendor program
- DLA Fire & Emergency Services Equipment Global Tailored Logistics Support program
- Noble Storefronts offer stock at military base locations

USPS contracts let us supply USPS mailing facilities and vehicle maintenance facilities in all states.

- Buildings & Equipment Maintenance
- Industrial Items
- eBuyPlus online purchasing program

State & local customers can purchase tactical and emergency gear through Noble’s Schedule 84 in addition to facilities maintenance, repair & operations (MRO) and industrial supplies through NASPO ValuePoint collaborative purchasing programs in multiple states.

Noble’s contracts have a combined contract ceiling of almost $7 billion dollars. They allow us to provide supplies, equipment, tools, and materials under a variety of programs and purchasing methods. Suppliers can take part by offering their products to government customers through Noble.

GLOBAL DISTRIBUTION FOR YOUR PRODUCTS

From one package to a full cargo plane, Noble quickly and dependably moves supplies to remote locations worldwide using our complex network of warehousing facilities and proven global carriers.

Noble's distribution network provides the support and logistics infrastructure required to deliver products to units on the ground, assuring expeditious distribution of supply chain services, even to high-risk geographical areas.

With corporate headquarters in Boston, Massachusetts, and satellite offices on military installations in the U.S. and abroad, Noble supports customers everywhere U.S. Military and Government facilities are located. We have established distribution centers, warehouses, regional offices, and consolidation points located globally.

MISSION. POSSIBLE.
A FEDERAL INDUSTRY LEADER

Considered a top federal government contractor, Noble streamlines the procurement process, finding new ways to get your trusted brand-name products to our military and government customers. Our customers can access more than 1,000,000 products from our 11,000+ established vendors.

MARKETING PROGRAMS

An advantage of joining the Noble team as a supplier partner is that we offer our partners advanced marketing perks. We promote your brand’s products across our integrated purchasing portals, connecting them directly to government purchase and approval channels.

As a Noble supplier, you’ll have the ability to take part in enhanced co-op marketing opportunities. We attend vendor days on military bases and government trade shows. We produce online catalogs, email campaigns, social media marketing, and direct campaigns. These opportunities provide your company with added brand recognition and access to a customer base you may have thought unreachable.

BRAVO SUPPLIER PORTAL

Noble’s supply chain has been in place for over 35 years. Our Vendor Relations department continuously expands our supply chain by researching new sources for products in response to customer requests and market trends. We developed our BRAVO supplier platform to allow suppliers to register and bid online for opportunities to supply products to our DLA customers. Learn more about BRAVO and other opportunities for suppliers by visiting www.noble.com/suppliers.

BIG OPPORTUNITIES FOR SMALL BUSINESSES

Noble enables small businesses to participate in the bidding process for government RFQs. We encourage small business-certified suppliers to register with Noble to receive sales opportunities with our government customers.

• Small Business Concerns
• Veteran-owned Small Business Concerns
• Service-disabled Veteran-owned Small Business Concerns
• HUBZone Small Business Concerns
• Small Disadvantaged Business Concerns
• Women-owned Small Business Concerns
HOW TO SIGN UP

By partnering with Noble, you’ll have the unique ability to sell to the world’s largest customer, the U.S. Federal Government, through a top government-approved contractor.

If you are an EDI-capable supplier looking to increase your business in the government sector, we encourage you to sign up to become a Noble supplier today.

SIGN UP to begin receiving all the benefits of joining the Noble supplier team!

http://www.noble.com/BRAVO-sign-up

JOIN OUR SUPPLIER TEAM

• SALES OPPORTUNITIES
• FAST PAYMENT PROGRAM
• ISO CERTIFIED
FIND OUT MORE
NOBLE.COM/SUPPLIERS

OUR PRODUCT CATEGORIES

ABRASIVES
ADHESIVES & SEALANTS
APPLIANCES & CONSUMER ELECTRONICS
BATTERIES & ACCESSORIES
CHEMICALS
CLAMPING, WORKHOLDING & POSITIONING
CUTTING TOOLS & METALWORKING
ELECTRICAL
ELECTRONICS, IT, & TELECOMMUNICATIONS
FASTENERS
FLEET & VEHICLE MAINTENANCE
HAND TOOLS
HARDWARE
HOSES, TUBING & FITTINGS
HVAC & REFRIGERATION
HYDRAULICS
JANITORIAL & FACILITY MAINTENANCE
LAB SUPPLIES
LAWN, GARDEN, & OUTDOOR EQUIPMENT
LIGHTING
LUBRICANTS & COOLANTS
MACHINERY
MATERIAL HANDLING, STORAGE, & RIGGING
OFFICE PRODUCTS, FURNITURE, & FODSERVICE
PACKAGING & SHIPPING SUPPLIES
PAINTS, EQUIPMENT & SUPPLIES
PLUMBING
PNEUMATICS
PORTABLE LIGHTING & FLASHLIGHTS
POWER GENERATION & TRANSMISSION
POWER TOOLS
PUMPS & FILTRATION
RAW MATERIALS
SAFETY & SECURITY
TAPES
TESTING & MEASURING
WELDING & SOLDERING

CONTRACT PORTFOLIO

DLA CONTRACTS
GLOBAL FES TLS PROGRAM
Contract # SPEBEH-19-D-0017
Fire and Emergency Services Equipment
CONUS MRO TLS PROGRAMS
Contract # SPEBE3-15-D-0033
MRO Northeast Region Zone 2
Contract # SPEBE3-21-D-0002
MRO Southeast Region Zone 2
OCONUS MRO TLS PROGRAMS
Contract # SPEBE3-19-D-0005
MRO EUCOM Region Zone 1
Contract # SPEBE3-19-D-0002
MRO AFRICOM Region Zone 2
Contract # SPEBE3-19-D-0011
MRO CENTCOM AOR

USPS CONTRACTS
Building & Equipment Maintenance
Contract # 3CMROP-11-C-0002
Industrial Items
Contract # 3CMROP-11-C-0003

GSA CONTRACTS
MAS Category 329999
Contract # GS-07F-0390V
Security and Protection
Protective Equipment
MAS Category 32510C
Contract # 47QSHA19D004Z
Industrial Products and Services
Hardware and Tools
MAS Category 339940OS4
Contract # 47QSEA19D00AY
Office Supplies 4th Generation
Office Management - Office Supplies

STATE/LOCAL CONTRACTS
NASPO VALUEPOINT
Master Agreement # 8504 (Oregon)
MRO & Industrial Supplies
Participating States:
CA, CT, MA, ND, OR, SC, UT, VT
MHEC
Contract # MC16-G17
Custodial Cleaning Equipment & Supplies

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SUPLIER B2G OPPORTUNITIES