NOBLE PUTS YOUR PRODUCTS INTO THE HANDS OF MILITARY, FEDERAL, STATE, AND LOCAL BUYERS.

JOIN OUR TEAM AS A SUPPLIER TO THE U.S. GOVERNMENT

225K
ORDERS PROCESSED/YEAR

51
GLOBAL LOCATIONS

38K+
ACTIVE DOD CUSTOMERS

$7B
CONTRACT CEILING

READY TO GET STARTED?
1.877.999.1911
www.noble.com
noble.com/bravo

SUPPLIER PARTNERSHIPS EQUAL SALES OPPORTUNITIES
Global Supply Chain  |  Logistics  |  Mission Support  |  Technology

TOP 12 REASONS TO JOIN THE NOBLE TEAM AS A SUPPLIER

1. Noble is one of the fastest-growing government supply contractors.
3. Designated by the Defense Logistics Agency as the Prime Vendor in multiple global areas of responsibility.
4. Global operations and a presence on multiple military bases worldwide
5. Supplier portal to manage DLA bidding opportunities
6. EDI order processing and fulfillment, and fast EFT payment processing
7. Noble maintains private e-commerce websites integrated with government procurement and purchase approval systems
8. Processing over 225,000 transactions annually
9. Top 100 GSA Vendor
12. Combined contract ceiling of almost $7 billion

FIND YOUR GOVERNMENT SALES OPPORTUNITIES WITH NOBLE.
PARTNER WITH NOBLE
THE SUPPLY CHAIN SOLUTION FOR MILITARY AND GOVERNMENT

Noble is a global supply chain management and technology company with headquarters in Boston, Massachusetts. Our focus is on e-commerce, cloud computing, advanced logistics services, and mission support for the U.S. military, federal, state and local government.

Our footprint includes operation centers, storefronts, distribution and fulfillment centers located around the world. As a distributor of more than 11,000 manufacturers, we stock over 1,000,000 items in warehouses throughout the continental United States, Middle East, Africa, Europe, and Asia.

Our mission is to deliver technology-based solutions to the world’s most difficult logistical challenges—no matter how tough the challenge, how long the mission, or how far from home. Noble reduces the cost of readiness for our customers while responding to today’s challenges rapidly.

WHAT WE DO

Noble’s core competency is to supply government customers with products and services they need to complete their mission-critical objectives. We staff our sales department with technical experts who help our customers develop specifications, choose the right products, and identify any additional items they need.

OUR SUPPLIERS ARE PARTNERS IN OUR SUCCESS

When suppliers extend preferred pricing to Noble, they join a team of manufacturers who benefit from Noble’s 35+ years of expertise as a provider of supply and logistics services to government. Suppliers are stakeholders in Noble’s accelerating growth and share in Noble’s success with volume-based incentives, fast payments, and access to thousands of bidding opportunities.

We believe working in a reliable, responsive and accessible way with our business partners results in better ideas, better solutions, and better business opportunities.

OUR PRODUCTS

Noble’s government contract vehicles allow for streamlined acquisition of a wide array of supplies, equipment, and materials to support the

35+ YEARS OF SUPPLY & LOGISTICS SUPPORT TO THE U.S. GOVERNMENT
purchasing requirements of the United States Government. Our supply chain is designed to meet any need, from replacement parts to end-to-end sustainment.

PRODUCT CATEGORIES

• Industrial and MRO Supplies
• Tools, Hardware and Building Supplies
• Foodservice Equipment & Janitorial Supplies
• Material Handling and Storage
• Tactical, Law Enforcement and Marine Supplies
• Office Supplies, Furniture, and IT Products
• Heavy Machinery and Construction Equipment
• Fire and Emergency Services Equipment
• Emergency Preparedness, Response, and Recovery Supplies
• and much more...

2020 CONTRACTS IN PLACE WITH THE U.S. GOVERNMENT

Our agreements with the U.S. General Services Administration (GSA) allow us to provide items through GSA's purchasing programs:

• Schedule 51V – Hardware Superstore
• Schedule 84 – Tactical Gear
• Schedule 75 / OS4 – Office Supplies and Technology Products
• MRFS – Maintenance, Repair, Facility Supplies
• FSSI – JanSan Requisition Channel
• GSA Europe – Expedited deliveries of products throughout Europe.
• GSA Advantage! and GSA Global Supply online purchasing programs

Multiple Department of Defense (DoD) contracts allowing us to provide supplies to the U.S. Armed Forces:

• FedMall online purchasing program
• DLA Maintenance, Repair, Operations Tailored Logistics Support Prime Vendor program
• DLA Fire & Emergency Services Equipment Global Tailored Logistics Support program
• Noble Storefronts offer stock at military base locations

USPS contracts let us supply USPS mailing facilities and vehicle maintenance facilities in all states.

• Buildings & Equipment Maintenance
• Industrial Items
• eBuy2 online purchasing program
State & local customers can purchase tactical and emergency gear through Noble’s Schedule 84 in addition to facilities maintenance, repair & operations (MRO) and industrial supplies through NASPO ValuePoint collaborative purchasing programs in multiple states.

These contracts have a combined contract ceiling of almost $7 billion dollars. They allow us to provide supplies, equipment, tools, and materials under a variety of programs and purchasing methods. Suppliers can take part by offering products through Noble.

GLOBAL DISTRIBUTION FOR YOUR PRODUCTS

From one package to a full cargo plane, Noble quickly and dependably moves supplies to remote locations worldwide using our complex network of warehousing facilities and proven global carriers.

Noble’s distribution network provides the support and logistics infrastructure required to deliver products to units on the ground, assuring expeditious distribution of worldwide supply chain services, even to high-risk geographical areas.

A FEDERAL INDUSTRY LEADER

Considered a top federal government contractor, Noble streamlines the procurement process, finding new ways to get your trusted brand-name products to our military and government customers. Our customers can access more than 1,000,000 products from our 11,000+ established vendors.

MARKETING PROGRAMS

An advantage of joining the Noble team as a supplier partner is that we offer our partners advanced marketing perks. We promote your brand’s products across our integrated purchasing portals, connecting them directly to government purchase and approvals channels.

As a Noble supplier, you’ll have the ability to take part in enhanced co-op marketing opportunities.
We attend vendor days on military bases and government trade shows. We produce online catalogs, e-mail, social media marketing, and direct campaigns. These opportunities provide your company with added brand recognition and access to a customer base previously unreachable.

**BRAVO SUPPLIER PORTAL**

Noble’s supply chain has been in place for over 35 years. Our Vendor Relations department continuously expands our supply chain by researching new sources for products in response to customer requests and market trends.

We developed our BRAVO supplier platform to allow suppliers to register and bid online for opportunities to supply products to our DLA customers. Learn more about BRAVO and other opportunities for suppliers by visiting www.noble.com/suppliers.

**BIG OPPORTUNITIES FOR SMALL BUSINESSES**

Noble enables small businesses to participate in the bidding process for government RFQs.

We encourage small business-certified suppliers to register with Noble to receive sales opportunities with our government customers.

- Small Business Concerns
- Veteran-owned Small Business Concerns
- Service-disabled Veteran-owned Small Business Concerns
- HUBZone Small Business Concerns
- Small Disadvantaged Business Concerns
- Women-owned Small Business Concerns

**HOW TO SIGN UP**

By partnering with Noble, you’ll have the unique ability to sell to the world’s largest customer, the U.S. Federal Government, through a top government approved contractor!

If you are an EDI-capable supplier looking to increase your business in the government sector, we encourage you to sign up to become a Noble supplier today.

SIGN UP to begin receiving all the benefits of joining the Noble supplier team!

[http://www.noble.com/BRAVO-sign-up](http://www.noble.com/BRAVO-sign-up)
### PRODUCT CATEGORIES

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